

Financial Report Package

Fletcher Hills Little League

Date:

2023-2024 Fiscal Year End (Oct 1 2023 to Sept 30 2024)

Attn: President and Treasurer





SINC Partner:	Fletcher Hills Little League		Date:	10/7/2024	
Assessment Date Range	10/1/2023	to	9/30/2024	# of Participants (Paid):	
Assessment Date Range Name:	2023-2024 FHLL Fiscal Year - Spring to Fall		Season:	Spring	Season: Fall
				291	150
					441

Key Data Metrics and Organization

Profit & Loss Highlights	
Revenue Total:	\$ 217,990.30
Net Profit Total:	\$ 12,942.22

% of Revenue Impact By Registrations		
Season:	\$	% of Total \$
Spring	\$ 87,189.23	40.0%
Refunds	\$ (10,155.28)	
Total Reg	\$ 77,033.95	35.3%
Season:		
Fall	\$ 15,085.00	6.9%
Total:	\$ 92,118.95	42.3%

Top Revenue Producing Activities		
From Profit & Loss Report		
Name	\$	% of Total Revenue
1 Spring Registration Fees	\$ 77,033.95	35.3%
2 Hit-A-Thon Event/Fundraiser	\$ 30,470.33	14.0%
3 Snack Bar Revenue-Northmont	\$ 16,206.83	7.4%
4 Registration Revenue-Fall	\$ 15,085.00	6.9%
5 All Star Player Fees	\$ 8,325.00	3.8%
6 Snack Bar Revenue-Majors Field (Fletche	\$ 8,205.75	3.8%
7 Team Sponsor	\$ 7,650.00	3.5%
8 Snack Bar Venmo Transactions	\$ 7,421.40	3.4%
9 LL Day Padres Ticket Sales	\$ 7,262.72	3.3%
10 In Kind Donations	\$ 6,647.00	3.0%

Top 10 Expenses for Organization					
Name of Expense	\$	% Total Rev	Name of Expense	\$	% Total Rev
Spring Season Uniform Expense	\$ 34,143.43	15.7%	Field Prep Equipment and Tools-FH Majors Field	\$ 5,659.35	2.6%
Field Services-Contracted-Northmont	\$ 10,539.98	4.8%	Waste Management - Northmont	\$ 5,296.45	2.4%
All Star Uniforms	\$ 10,573.96	4.9%	Insurance	\$ 5,227.41	2.4%
Repairs/Projects-Major (FHLL Facilities)	\$ 6,357.00	2.9%	Utilities - Majors Field (Fletcher Elem)	\$ 4,708.89	2.2%
Fall Season Uniform Expense	\$ 6,320.25	2.9%	Closing Day Ceremonies Expense	\$ 4,548.99	2.1%
Total				\$ 93,375.71	42.8%



Fletcher Hills Little League

P&L/Statement of Activity

October 2023 - September 2024

	TOTAL	
	OCT 2023 - SEP 2024	% OF REVENUE
Revenue		
4100 REV-Contributions/Gifts/Donations (IRS990EZ-L1)		
4101 REV-In Kind Donations	6,647.00	3.05 %
4110 REV-(Main) Sponsor Revenue	22,040.00	10.11 %
Total 4100 REV-Contributions/Gifts/Donations (IRS990EZ-L1)	28,687.00	13.16 %
4200 REV-Program Service Revenue (IRS990EZ-L2)		
4210 REV-(Main) Registration Fees for Players	92,118.95	42.26 %
4250 REV-(Main) All-Stars Related Revenue	12,369.46	5.67 %
Total 4200 REV-Program Service Revenue (IRS990EZ-L2)	104,488.41	47.93 %
4600 REV-Fundraising Event Revenue (IRS990EZ-L6b)	44,518.73	20.42 %
4700 REV-Gross Sales - Snackbar and Merch Sales (IRS990EZ-L7a)		
4710 REV-(Main) Snackbar Food Sales Made	33,171.88	15.22 %
4750 REV-(Main) Merchandise Sales	7,123.37	3.27 %
Total 4700 REV-Gross Sales - Snackbar and Merch Sales (IRS990EZ-L7a)	40,295.25	18.48 %
Interest Income	0.91	0.00 %
Total Revenue	\$217,990.30	100.00 %
Cost of Goods Sold		
5600 COGs-Direct Expense Fundraising (IRS990EZ-L6c)	27,114.62	12.44 %
5700 COGs-Snackbar and Merch Costs (IRS990EZ-L7b)		
5710 COGs-(Main) Snackbar Sales Costs	21,646.70	9.93 %
5750 COGs-(Main) Merchandise Sales Costs	1,973.64	0.91 %
Total 5700 COGs-Snackbar and Merch Costs (IRS990EZ-L7b)	23,620.34	10.84 %
Total Cost of Goods Sold	\$50,734.96	23.27 %
GROSS PROFIT	\$167,255.34	76.73 %
Expenditures		
7300-7999 Other Expenses (IRS990EZ-L16)		
7310 (Main) Sponsorship Related Expenses	1,799.69	0.83 %
Total 7300-7999 Other Expenses (IRS990EZ-L16)	1,799.69	0.83 %
Fields and Facilities Expenses (M)	33,728.84	15.47 %
Interest Paid	-0.09	-0.00 %
League Events & Auxiliary (M)		
Closing Day Ceremonies Expense	4,548.99	2.09 %
COGS-Mothers Day Expense	170.55	0.08 %
Draft Expense	421.77	0.19 %
Grad Party	1,653.12	0.76 %
Majors Field Clean Up Day	239.38	0.11 %
Manager Interviews	243.43	0.11 %



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P&L/Statement of Activity

October 2023 - September 2024

	TOTAL	
	OCT 2023 - SEP 2024	% OF REVENUE
Movie Night at Majors Field	213.19	0.10 %
Northmont Clean Up day	71.41	0.03 %
Old Timers Day Expense	387.16	0.18 %
Opening Day Ceremonies Event	384.36	0.18 %
Opening Season Meetings-Parents-Teams	53.71	0.02 %
Picture Expense	1,855.99	0.85 %
Tryout Expense	1,724.18	0.79 %
Total League Events & Auxiliary (M)	11,967.24	5.49 %
League Operations Gen Exp (M)		
Advertising/Marketing/Merchandise - FHLL	23.91	0.01 %
Bank Charges & Fees (M)	148.94	0.07 %
Board Meeting Expense	164.72	0.08 %
Govt Fees-Local, City, Other	973.84	0.45 %
Insurance	5,227.41	2.40 %
IT / Media / Subscriptions (M)	3,352.75	1.54 %
Little League Ca District 41 Fees	2,322.00	1.07 %
Office Supplies & Software	420.99	0.19 %
Other Business Expenses	1.05	0.00 %
Sales Taxes Paid	3,300.85	1.51 %
Snackbar Equipment and Appliances-Majors	84.32	0.04 %
State Filing Compliance Fees	20.00	0.01 %
Supplies & Materials	467.90	0.21 %
Tax/Accounting/Professional Fees	950.00	0.44 %
Utilities-M-Electric/Water/Trash (M)	14,112.46	6.47 %
Total League Operations Gen Exp (M)	31,571.14	14.48 %
Season Play General Expenses (M)		
All Star Season/Events (M)	4,970.65	2.28 %
Awards / Trophies for Season(s)	3,139.50	1.44 %
Safety and Required Training(M)	2,569.45	1.18 %
Team & Player Equipment & Gear Costs	10,103.38	4.63 %
Umpire Expenses	3,425.68	1.57 %
Uniform Expenses-Seasons	51,037.64	23.41 %
Total Season Play General Expenses (M)	75,246.30	34.52 %
Total Expenditures	\$154,313.12	70.79 %
NET OPERATING REVENUE	\$12,942.22	5.94 %
NET REVENUE	\$12,942.22	5.94 %



Fletcher Hills Little League

Balance Sheet/Statement of Financial Position

As of September 30, 2024

	TOTAL		
	AS OF SEP 30, 2024	AS OF SEP 30, 2023 (PP)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Checking (1067)	34,804.03	21,861.76	12,942.27
PayPal Bank	0.00	0.00	0.00
Petty Cash	45.00	45.00	0.00
QuickBooks Checking Account	4.50	4.50	0.00
Savings (2711)	10,001.32	10,000.32	1.00
Venmo @FHLL1961	1,979.87	1,979.87	0.00
Total Bank Accounts	\$46,834.72	\$33,891.45	\$12,943.27
Accounts Receivable			
Accounts Receivable (A/R)	0.00	0.00	0.00
Total Accounts Receivable	\$0.00	\$0.00	\$0.00
Other Current Assets			
Uncategorized Asset	0.00	0.00	0.00
Undeposited Funds	0.00	1.05	-1.05
Total Other Current Assets	\$0.00	\$1.05	\$ -1.05
Total Current Assets	\$46,834.72	\$33,892.50	\$12,942.22
Other Assets			
Storage Unit	2,865.00	2,865.00	0.00
Total Other Assets	\$2,865.00	\$2,865.00	\$0.00
TOTAL ASSETS	\$49,699.72	\$36,757.50	\$12,942.22
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable (A/P)	1,409.81	1,409.81	0.00
Total Accounts Payable	\$1,409.81	\$1,409.81	\$0.00
Other Current Liabilities			
Loan Payable	0.00	0.00	0.00
Total Other Current Liabilities	\$0.00	\$0.00	\$0.00
Total Current Liabilities	\$1,409.81	\$1,409.81	\$0.00
Total Liabilities	\$1,409.81	\$1,409.81	\$0.00



Fletcher Hills Little League

Balance Sheet/Statement of Financial Position

As of September 30, 2024

	TOTAL		
	AS OF SEP 30, 2024	AS OF SEP 30, 2023 (PP)	CHANGE
Equity			
Opening Balance Equity	-5,272.43	-5,272.43	0.00
Retained Earnings	40,620.12	28,690.78	11,929.34
Net Revenue	12,942.22	11,929.34	1,012.88
Total Equity	\$48,289.91	\$35,347.69	\$12,942.22
TOTAL LIABILITIES AND EQUITY	\$49,699.72	\$36,757.50	\$12,942.22